



Hana

Retail Price List

September 2025

Hana E Series - Elliptical Stylus

	MAP
Hana EH/EL	\$475.00
Save 10% when purchased with ANY other brand cartridge trade	\$427.50
Save 20% when purchased with Musical Surroundings brand turntable or MS brand cartridge trade	\$380.00
Save 30% re-tip exchange	\$332.50



- EH 2mV output @3.54cm/sec
- EL 0.5 mV output @3.54cm/sec
- Impedance: 130Ω / Loading: 47kΩ
- Impedance: 30Ω / Loading: ≥300Ω

Hana S Series MK II - Shibata Stylus

	MAP
Hana SH MK II, SL MK II, SL Mono MK II	\$850.00
Save 10% when purchased with ANY other brand cartridge trade	\$765.00
Save 20% when purchased with Musical Surroundings brand turntable or MS brand cartridge trade	\$680.00
Save 30% re-tip exchange	\$595.00



- SH MK II 2mV output @3.54cm/sec
- SL MK II 0.4mV output @3.54cm/sec
- SL MK II Mono 0.4mV @3.54cm/sec
- Impedance: 130Ω / Loading: 47kΩ
- Impedance: 8Ω / Loading: ≥80Ω
- Impedance 23Ω / Loading: ≥230Ω

Hana M Series - Micro Line Stylus

	MAP
Hana MH/ML	\$1,200.00
Save 10% when purchased with ANY other brand cartridge trade	\$1,080.00
Save 20% when purchased with Musical Surroundings brand turntable or MS brand cartridge trade	\$960.00
Save 30% re-tip exchange	\$840.00



- MH 2mV output @3.54cm/sec
- ML 0.4mV output @3.54cm/sec
- Impedance: 130Ω / Loading: 47kΩ
- Impedance: 8Ω / Loading: ≥80Ω



Hana Umami

Retail Price List

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	MAP
Umami Blue	\$2,500.00
Save 10% when purchased with ANY other brand qualifying cartridge trade •	\$2,250.00
Save 20% when purchased with Musical Surroundings brand turntable or MS brand cartridge trade ••	\$2,000.00
Save 30% re-tip exchange •••	\$1,750.00
Umami Blue • 0.4mV output @ 3.54cm/sec • Impedance 8Ω / Loading ≥80Ω	



	MAP
Umami Red	\$3,950.00
Save 10% when purchased with ANY other brand qualifying cartridge trade •	\$3,555.00
Save 20% when purchased with Musical Surroundings brand turntable or MS brand cartridge trade ••	\$3,160.00
Save 30% re-tip exchange •••	\$2,765.00
Umami Red • 0.4mV output @ 3.54cm/sec • Impedance 6Ω / Loading ≥60Ω	

Trade Allowances for Umami Blue & Umami Red

- Save 10% with any other brand cartridge trade-in value greater than \$1,000.
- Save 20% with any Musical Surroundings brand cartridge trade-in (no restriction on trade-in value).



	MAP
Umami Black	\$11,500.00
Save 10% when purchased with ANY other brand qualifying cartridge trade *	\$10,350.00
Save 15% when purchased with MS brand cartridge trade **	\$9,775.00
Save 20% when purchased with Musical Surroundings brand turntable or MS brand cartridge trade ***	\$9,200.00
Save 30% re-tip exchange •••	\$8,050.00
Umami Black • 0.3mV output @ 3.54cm/sec • Impedance 5Ω / Loading ≥50Ω	

Trade Allowances for Umami Black

- * Save 10% with any other brand cartridge trade-in value greater than \$1,000.
- ** Save 15% with any Musical Surroundings brand cartridge trade-in value up to \$2,500.
- *** Save 20% with any Musical Surroundings brand cartridge trade-in value greater than \$2,500.

Trade Allowances for all Umami models

- Save 30% Retip exchange price qualifies when trading in a Clearaudio or DS Audio cartridge of equivalent or greater retail value.

Hana Accessories

	MAP
Brass Headshell Spacer - (ML type) 1.4mm , 3.1 grams mass	\$30.00
Accessory Kit replacement - specify series - E, S, S MKII, M, or Umami Series	\$15.00
Stylus Guard replacement - specify series - E, S, S MKII, M, or Umami Series	\$10.00